

# Commercial Auto

## Small Business Product Highlights

### What We Like

### Forge Ahead!

**Light & Local.** Light vehicles (e.g., SUVs, pickup trucks) with local operations

**Vehicle is Tool in the Business.** Vehicle used as a tool in the overall business; operation of the vehicle is not the core business (like delivery or trucking)

## Target Business Classes



Artisan Contractor & Trades



Auto Services



Consulting



Educational Services



Religious & Civic Services



Business Services



Entertainment Services



Hospitality Services



Professional Services



Repair & Maintenance Services



Retail Stores



Real Estate

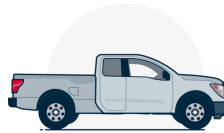
## Target Vehicle Types



Work Cars



SUVs



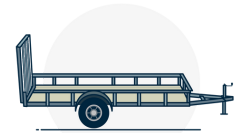
Pickup Trucks



Work Vans



Specialty Trucks (< 26,000 lbs.)



Trailers

## Recent Account Wins



HVAC  
Minnesota  
(4 units)



Food Truck  
Virginia  
(1 unit)



Electrician  
Ohio  
(3 units)



Real Estate  
Maryland  
(4 units)



Landscaping  
Wisconsin  
(10 units)



Drywall Contractor  
Kansas  
(8 units)

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### What We Don't Like\* Pump the Brakes!

#### Prohibited Business Classes

- For-Hire Trucking
- Towing & Wrecking
- Farm & Livestock
- Last Mile Delivery
- Trash & Recycling
- Street & Road Paving
- Pilot Escort
- Driving Schools
- Fast Food Delivery
- Garage & Auto Dealers
- Recreational Vehicles
- Home Movers
- Junk Hauling

#### Prohibited Vehicle Types

- Heavy Vehicles (> 26,000 lbs.)
- Tractor Trailer Exposures
- Trailer-Only Policies
- Mobile Equipment
- Subject to USDOT FMSCA Regulation

\*This is not a complete list of ineligible classes or exposures, but it is indicative of the types of business class segments and exposures generally not available. If you have an account that has incidental exposures related to an otherwise eligible account, we urge you to reach out to our underwriters to discuss.

## Product Highlights

Eligible Account Size	<ul style="list-style-type: none"> <li>• Nine (9) or fewer qualifying vehicles - submit in FIRE portal</li> <li>• 10+ vehicles referred to underwriter and requires loss history</li> </ul>
Eligible Vehicles	<ul style="list-style-type: none"> <li>• Commercial vehicles &lt; 26,000 lbs.               <ul style="list-style-type: none"> <li>◦ Pickups / Vans / SUV's / Box Trucks</li> <li>◦ Smaller Dump Trucks (not for hire - i.e. landscapers)</li> <li>◦ Private Passengers Autos / Trailers</li> </ul> </li> </ul>
Radius of Operation	<ul style="list-style-type: none"> <li>• &lt; 50 miles from garage location</li> <li>• 50-200 miles eligible with a surcharge</li> <li>• &gt; 200 miles not eligible</li> </ul>
Motor Vehicle & CLUE Reports	<ul style="list-style-type: none"> <li>• Forge will order &amp; pay (prior to binding)</li> <li>• No chargebacks to agents</li> </ul>
Preferred Vehicle Symbols	<ul style="list-style-type: none"> <li>• <b>Symbol 7.</b> Specifically described autos</li> <li>• <b>Symbol 8.</b> Hired autos only</li> <li>• <b>Symbol 9.</b> Non-owned autos only</li> <li>• Symbols 8&amp;9 not eligible for all classes</li> <li>• All other symbols referred to underwriter</li> </ul>
Driver Eligibility	<ul style="list-style-type: none"> <li>• 23-70 years of age with acceptable history</li> <li>• 16-22 years of age or 70+ referred to underwriter</li> <li>• 2 or fewer accidents last 36 months</li> <li>• Valid driver's license required</li> <li>• Discounts available with CDL</li> </ul>
Limits Available	<ul style="list-style-type: none"> <li>• <b>Liability.</b> Up to \$2,000,000 CSL</li> <li>• <b>Comprehensive &amp; Collision.</b> Up to \$100,000 Stated Value or OCN</li> <li>• <b>Medical Payments &amp; PIP.</b> Varies by state</li> <li>• <b>UM &amp; UIM.</b> Up to \$1,000,000 CSL</li> </ul>