

Forge Group, Inc. Announces 2nd Quarter 2025 Financial Results

BETHESDA, Maryland, August 1, 2025 – Forge Group, Inc. (the "Company", "we", "us", "our", or "Forge") (OTC ID: FIGP), a specialist commercial auto insurance business, recently announced its financial results for six months ended June 30, 2025.

The Company has provided certain selected financial data in the table below for the three months ended June 30, 2025 ("2Q25") and 2024 ("2Q24"), respectively, and the six months ended June 30, 2025 ("1H25") and 2024 ("1H24"), respectively:

Selected Financial Data For the 3 months ended For the 6 months ended June 30, June 30, June 30, June 30, 2025 2025 2024 2024 (dollars in thousands except for per-share items) (unaudited) (unaudited) (unaudited) (unaudited) Gross premiums written 6.778 5.354 15,691 11.097 Net premiums written 6,360 4,988 14,716 10,267 Net premiums earned 7.703 5.143 14,771 9.803 Underwriting income (loss) 1 518 (395)94 (1,107)Operating income (loss) before income taxes 2 978 17 1,038 (302)Operating ratios Loss ratio 3 54.9% 56.3% 57.8% 59.7% Expense ratio 4 51.6% 38.4% 51.4% 41.6% 111.3% Combined ratio 5 93.3% 107.7% 99.4% Less: Investment ratio 6 -6.0% -8.0% -6.4% -8.2% Operating ratio 7 103.1% 87.3% 99.7% 93.0% Adjusted book value per common share equivalent 8 \$20.98 \$19.76 \$20.98 \$19.76

Footnotes

Underwriting income (loss) is a non-GAAP financial metric which measures the pre-tax profitability of our insurance operations
before considering investment income. It is derived by subtracting loss and loss adjustment expense and underwriting expenses
from net premiums earned.

\$18.84

\$17.51

\$18.84

\$17.51

- 2. Pre-tax operating income (loss) is a non-GAAP financial metric which measures the profitability of our insurance operations before considering the impact of net realized and unrealized gains (losses), income (loss) from real estate operations, and certain non-recurring items.
- 3. Loss ratio is losses and loss adjustment expenses incurred expressed as a percentage of net premiums earned.
- 4. Expense ratio is underwriting expenses expressed as a percentage of net premiums earned.
- 5. Combined ratio is the sum of the loss ratio and the expense ratio.

Adjusted tangible book value per common share equivalent 9

- 6. Investment ratio is net investment income expressed as a percentage of net premiums earned.
- 7. Operating ratio is the combined ratio minus the investment ratio.
- 8. Adjusted book value per common share equivalent is a non-GAAP metric that our board and management team uses to evaluate overall long-term corporate performance. See Exhibits for more detail.
- 9. Adjusted tangible book value per common share equivalent is a non-GAAP metric that our board and management team uses to evaluate overall long-term corporate performance. See Exhibits for more detail.

2Q25 financial highlights include:

- **Premium revenue.** Gross premiums written were \$6.8 million in 2Q25, an increase of 26.6% compared to the prior year period. Net premiums written were \$6.4 million in 2Q25, an increase of 27.5% compared to the prior year period. Net premiums earned were \$7.7 million in 2Q25, an increase of 49.8% compared to the prior year period.
- **Loss ratio.** Our loss ratio continues to perform well and below that of the commercial auto industry generally. Our loss ratio was 54.9% in 2Q25 compared to 56.3% for 2Q24.
- **Expense ratio.** Our expense ratio continues to decline as we grow our premium revenue and scale our fixed expenses. Our expense ratio was 38.4% in 2Q25, which represents a decline of 13.0% compared to the prior year period.
- Combined ratio. Our combined ratio continues to decline as our expense ratio declines, and our loss ratio remains within our long-term targets. Our combined ratio was 93.3% in 2Q25, which represents a decline of 14.4% compared to the prior year period. As a reminder, a lower combined ratio is better and our near-term goal is to generate a combined ratio of below 100%, thereby producing an underwriting profit. We are pleased to report an underwriting profit in 2Q25.
 - Underwriting income (loss). We reported underwriting income of \$518 thousand in 2Q25 compared to an underwriting loss of \$395 thousand in 2Q24. This represents an improvement of \$912 thousand.
- Operating ratio. Our operating ratio was 87.3% in 2Q25, which represents a decline of 12.4% compared to the prior year period. Our operating ratio continues to decline due to improvement in the combined ratio. Our investment ratio declined in 2Q25 compared to the prior year period as our premium revenue (denominator) increased at a more rapid rate than net investment income. As a reminder, a lower operating ratio is better and our goal is to continue to generate an operating ratio below 100%, thereby producing an operating profit.
 - Operating income (loss) before income taxes. We reported pre-tax operating income of \$978 thousand in 2Q25 compared to pre-tax operating income of \$17 thousand in 2Q24.
 This represents an improvement of \$962 thousand.
- Adjusted book value and tangible book value per common share equivalent. Adjusted book value per common share equivalent (adjusted book value per share) was \$20.98 as of June 30, 2025, which represents an increase of 6.2% compared to June 30, 2024. Adjusted tangible book value per common share equivalent (adjusted tangible book value per share) was \$18.84 as of June 30, 2025, which represents an increase of 7.6% compared to June 30, 2024.

1H25 financial highlights include:

- **Premium revenue.** Gross premiums written were \$15.7 million in 1H25, an increase of 41.4% compared to the prior year period. Net premiums written were \$14.7 million in 1H25, an increase of 43.3% compared to the prior year period. Net premiums earned were \$14.8 million in 1H25, an increase of 50.7% compared to the prior year period.
- **Loss ratio.** Our loss ratio continues to perform well and below that of the commercial auto industry generally. Our loss ratio was 57.8% in 1H25 compared to 59.7% for 1H24.
- **Expense ratio.** Our expense ratio continues to decline as we grow our premium revenue and scale our fixed expenses. Our expense ratio was 41.6% in 1H25, which represents a decline of 10.0% compared to the prior year period.

- Combined ratio. Our combined ratio continues to decline as our expense ratio declines and our loss ratio remains within our long-term targets. Our combined ratio was 99.4% in 1H25, which represents a decline of 11.9% compared to the prior year period. As a reminder, a lower combined ratio is better and our near-term goal is to generate a combined ratio of below 100%, thereby producing an underwriting profit. We are pleased to report an underwriting profit in 1H25.
 - Underwriting income (loss). We reported underwriting income of \$94 thousand in 1H25 compared to an underwriting loss of \$1.1 million in 1H24. This represents an improvement of \$1.2 million.
- Operating ratio. Our operating ratio was 93.0% in 1H25, which represents a decline of 10.1% compared to the prior year period. Our operating ratio continues to decline due to improvement in the combined ratio. Our investment ratio declined in 1H25 compared to the prior year period as our premium revenue (denominator) increased at a more rapid rate than net investment income. As a reminder, a lower operating ratio is better and our goal is to continue to generate an operating ratio below 100%, thereby producing an operating profit.
 - Operating income (loss) before income taxes. We reported pre-tax operating income of \$1.0 million in 1H25 compared to a pre-tax operating loss of \$302 thousand in 1H24. This represents an improvement of \$1.3 million.

The Company commented:

We are excited about the progress we've made thus far in 2025. We continue to expand our distribution reach and grow brand awareness, particularly in certain core states and, importantly, in the "small business" class segment. During 1H25, we generated gross premiums written of \$15.7 million, which represents an increase of 41.4%, compared to 1H24. Growth in the "small business" class segment – a strategic priority at Forge – continues to be strong. As a reminder, we believe this segment offers significant potential for continued profitable premium growth.

Our loss ratio continues to perform well and below that of the commercial auto industry generally. Our loss ratio was 57.8% in 1H25 compared to 59.7% for 1H24. We continue to make good progress on our expense ratio, which has been a financial priority. Our expense ratio was 41.6% in 1H25 compared to 51.6% in 1H24, a decline of 10.0%. Notably, our expense ratio was 38.4% in 2Q25 compared to 51.4% in 2Q24, a decline of 13.0%. It's exciting to see our expense ratio fall below 40% (as you might recall, our expense ratio for 2022 was 82.2%). While we are pleased with the material improvement, we continue to remain focused on controlling our fixed expenses; we believe there is ample room to keep scaling our business through profitable premium revenue growth.

The continued favorable loss ratio performance, coupled with the improvement in our expense ratio, resulted in reported underwriting profitability for 1H25. We reported an underwriting profit of \$94 thousand in 1H25 compared to an underwriting loss of \$1.1 million in 1H24, an improvement of \$1.2 million. While our periodic results will undoubtedly fluctuate, we are cautiously optimistic that we are reaching sustainable underwriting profitability. Additionally, our pre-tax operating income was \$1.0 million in 1H25 compared to a pre-tax operating loss of \$302 thousand in 1H24, an improvement of \$1.3 million. We are incredibly proud of our financial results in 1H25; they are the culmination of several years of work.

Finally, on June 11, 2025, A.M. Best, a global credit rating agency specializing in the insurance industry, announced that it upgraded the Financial Strength Rating to A- (Excellent) from B++ (Good) and the Long-Term Issuer Credit Rating to "a-" (Excellent) from "bbb+" (Good) of Forge Insurance Company, our wholly owned subsidiary. This is a significant milestone for Forge and is the result of the focused execution of our long-term business plan. Based on our internal research, we have identified just 13 independent U.S. property and casualty insurance companies that have been upgraded from B++ to A- since 2019. As those

familiar with the insurance industry will know, market participants (namely, distribution partners and customers), rely on A.M. Best ratings as a proxy for "credibility". Importantly, there are many market participants that will not transact business (for various reasons) with insurance companies that carry a Financial Strength Rating of less than A-. While it is too early to report on the direct financial impact of the ratings upgrades, we believe they will have a positive (potentially meaningfully) impact over time, as it opens revenue opportunities that, to date, have not been accessible. While we are thrilled with the upgrades (as it removes a major hurdle that our business development professionals have had to "sell through"), we are still an "underdog" in the commercial auto insurance marketplace; we will continue to be scrappy, hungry, and nimble – which has served us well thus far.

In summary, we are incredibly excited about the progress we've made in 1H25. Our financial results remain consistent with our long-term business plan. Importantly, we continue to see opportunities for both improvement (in our internal workflows and operations) and profitable growth (in the markets in which we operate). We look forward to providing our shareholders with more updates as we move through the year.

About Forge

Forge Group, Inc. is a commercial auto insurance specialist. We principally focus on delivering commercial auto insurance products to small business owners and operators that operate in (i) certain business class segments and (ii) certain geographic markets in the U.S. Additional information is available on the Company's website at: www.forgeinsurance.com.

Forward-Looking Statements

This release includes forward-looking statements intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally can be identified by phrases such as the Company or its management "believes," "expects," "anticipates," "foresees," "forecasts," "estimates" or other words or phrases of similar import. Similarly, statements herein that describe the Company's business strategy, outlook, objectives, plans, intentions, or goals are also forward-looking statements. All such forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those in forward-looking statements. Please review the risks factors and uncertainties identified in the Company's 2023 Annual Report on Form 1-K, Semi-Annual Reports on Form 1-SA and our other filings with the Securities and Exchange Commission. Any forward-looking statement made by the Company in this document speaks only as of the date of this release. Except as required by applicable law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or developments or otherwise.

Note Regarding Financial Measures

Investors should be aware that accounting principles generally accepted in the United States prescribe when a company may reserve for particular risks, including litigation exposures. Accordingly, results for a given reporting period could be significantly affected if and when we establish reserves for one or more contingencies. Also, our regular reserve reviews may result in adjustments of varying magnitude as additional information regarding claims activity becomes known. Reported results, therefore, may be volatile in certain accounting periods.

Special Note Regarding Non-GAAP Financial Measures

We believe that the non-GAAP financial measures in this report, including those in the Exhibits, provide important and useful information for our shareholders. We use these non-GAAP measures for internal planning purposes and to evaluate our ongoing operations and performance. These non-GAAP financial measures are presented as supplemental information and not as alternatives to any GAAP financial measures.

Exhibits

Exhibit 1: Simplified Income Statement

The "Simplified Income Statement" exhibit is a non-GAAP presentation of "Net income (loss) attributable to Forge Group, Inc." and is based on the Company's Consolidated Statements of Operations and Comprehensive Earnings. This exhibit separates the Company's core insurance operations (including investment income earned on income-generating securities) from the following other activities and items: real estate operations, the impact of net realized and unrealized gains (losses) on investment securities, and certain non-recurring items.

	For the 3 mo	nths ended	ed For the 6 months end			
	June 30,	June 30,	June 30,	, June 30,		
	2025	2024	2025	2024		
(dollars in thousands)	(unaudited)	(unaudited)	(unaudited)	(unaudited)		
Net premiums earned	7,703	5,143	14,771	9,803		
Losses and loss adjustment expenses	4,229	2,894	8,531	5,852		
Policy acquisition costs and other operating expenses	2,857	2,583	6,019	4,923		
Lease expense	52	53	99	105		
Sublease (income)	(28)	(43)	(62)	(86)		
Depreciation and amortization (excl. real estate) 1	67	67	134	134		
Service fee and other (income) expense	9	(16)	(44)	(18)		
Underwriting expenses	2,957	2,643	6,146	5,058		
Underwriting gain (loss)	518	(395)	94	(1,107)		
Net investment income	461	411	944	805		
Operating income (loss) before income taxes	978	17	1,038	(302)		
Net realized and unrealized gains (losses) ²	480	(367)	205	8		
Income (loss) from real estate operations ³	9	(11)	3	(24)		
Income (loss) before income taxes	1,468	(361)	1,246	(318)		
Income tax expense (benefit)	13	13	(7)	37		
Net income (loss)	1,455	(374)	1,253	(355)		
Net loss (gain) attributable to noncontrolling interest	5	1	(1)	2		
Net income (loss) attributable to Forge Group, Inc.	1,460	(373)	1,252	(353)		

- 1. Total depreciation and amortization minus depreciation and amortization attributable to real estate.
- 2. Net realized investment gains (losses) plus net unrealized gains (losses) on equity securities.
- 3. Income from real estate held for investment minus (i) depreciation of real estate held for the production of income, (ii) amortization of leases in place, (iii) amortization of finance costs, (iv) real estate operating expenses, and (v) interest expense.

Exhibit 2: Adjusted Book Value and Tangible Book Value Per Common Share Equivalent

"Adjusted book value per common share equivalent" and "adjusted tangible book value per common share equivalent" are non-GAAP metrics and are not intended to be an expression of the Company's opinion of the value of its common stock.

	As of						
	June 30,	December 31,	June 30, 2024				
(dollars in thousands except for per-share items)	2025	2024					
Calculation of Numerators							
Total equity	48,899	47,153	45,391				
Less: Noncontrolling interest	(702)	(701)	(699)				
GAAP book value	48,197	46,451	44,693				
Less: Accumulated other comprehensive (income) loss (AOCI)	1,236	1,714	2,110				
GAAP book value excluding AOCI	49,433	48,165	46,803				
Add: Theoretical proceeds from exercise of options ¹	1,277	1,276	1,276				
Add: Non-GAAP real estate adjustments, net ²	5,002	4,585	4,211				
Adjusted book value (numerator)	55,712	54,027	52,290				
Less: Goodwill and other intangibles	(5,675)	(5,809)	(5,942)				
Adjusted tangible book value (numerator)	50,037	48,218	46,348				
Calculation of Denominator							
Common shares outstanding	2,058	2,044	2,044				
Common shares issuable upon conversion of Series A Preferred Stock ³	458	458	458				
Common shares underlying restricted stock awards outstanding 4	16	20	20				
Common shares issuable upon exercise of outstanding options ⁵	124	125	125				
Common share equivalents (denominator)	2,656	2,647	2,647				
Non-GAAP Measures							
Adjusted book value per common share equivalent ⁶	\$20.98	\$20.41	\$19.76				
Adjusted tangible book value per common share equivalent ⁷	\$18.84	\$18.22	\$17.51				

- 1. Proceeds that would be received from the exercise of outstanding stock options (vested and unvested).
- $2. \quad \text{Intended to represent Company's interest in real estate investments at historical cost. See Exhibit 3.}\\$
- 3. Common shares issuable upon conversion of the Company's Series A Preferred Stock.
- 4. Common shares underlying restricted stock awards outstanding (unvested).
- 5. Common shares underlying outstanding stock options (vested and unvested).
- 6. Adjusted book value (numerator) divided by common share equivalents (denominator).
- 7. Adjusted tangible book value (numerator) divided by common share equivalents (denominator).

Exhibit 3: Non-GAAP Real Estate Adjustments

The "Non-GAAP Real Estate Adjustments" contains certain non-GAAP adjustments and metrics intended to present the value of the Company's interest in its real estate investments at historical cost. These non-GAAP adjustments and metrics are not intended to be an expression of the Company's opinion of the value of its real estate investments.

	As of						
	June 30,	December 31,	June 30,				
(dollars in thousands)	2025	2024	2024				
Real estate held for the production of income, net	28,625	28,931	29,237				
Add: Leases in place	2,196	2,302	2,407				
Add: Deferred rent ¹	2,460	2,453	2,400				
Real assets (GAAP)	33,281	33,685	34,044				
Add: Accumulated depreciation ²	6,844	6,538	6,232				
Add: Accumulated amortization ³	1,968	1,862	1,757				
Less: Deferred rent	(2,460)	(2,453)	(2,400)				
Real assets (Non-GAAP) 4	39,633	39,633	39,633				
Notes payable, net (GAAP)	25,249	25,612	25,977				
Add: Unamortized finance costs	933	980	1,027				
Notes payable (Non-GAAP) ⁵	26,181	26,592	27,004				
Net real assets (Non-GAAP) ⁶	13,452	13,041	12,629				
Less: Net real assets (GAAP) 7	(8,033)	(8,073)	(8,067)				
Non-GAAP adjustments ⁸	5,419	4,968	4,562				
Less: Noncontrolling interest ⁹	(417)	(383)	(351)				
Non-GAAP real estate adjustments, net	5,002	4,585	4,211				

- 1. Cumulative difference between actual cash receipts and rental income recorded on a straight-line basis.
- $2. \quad \hbox{Accumulated depreciation on real estate held for the production of income.} \\$
- 3. Accumulated amortization on leases in place.
- 4. Approximation of total cost basis of real estate investments.
- 5. Gross principal amount of notes payable.
- 6. Real assets (non-GAAP) minus notes payable (non-GAAP).
- 7. Real assets (GAAP) minus notes payable (GAAP).
- 8. Difference between non-GAAP and GAAP net real assets
- 9. Portion of non-GAAP adjustments attributable to 7.7% owned by operating partner.

Exhibit 4: Consolidated Balance Sheets

Forge Group, Inc. and Subsidiaries

Consolidated Balance Sheets

	As of							
		June 30, 2025		ecember 31,	June 30,			
				2024		2024		
(dollars in thousands)		(unaudited)		(audited)		naudited)		
Assets								
Investments and cash:								
Fixed maturity securities, at fair value	\$	34,628	\$	31,908	\$	27,134		
Redeemable preferred stock, at fair value		975		1,074		1,392		
Perpetual preferred stock, at fair value		70		95		562		
Common stock, at fair value		1,488		1,287		2,010		
Other invested assets		4,789		3,609		3,809		
Real estate held for the production of income, net		28,625		28,931		29,237		
Cash and cash equivalents		11,991		10,597		9,236		
Restricted cash		246		236		230		
Total investments and cash		82,812		77,737		73,610		
Accrued investment income		306		288		298		
Premium and reinsurance balances receivable		10,208		11,872		7,430		
Ceded unearned premiums		143		109		104		
Reinsurance balances recoverable on unpaid losses		2,236		2,015		1,038		
Deferred policy acquisition costs, net		499		491		351		
Deferred rent		2,460		2,453		2,400		
Leases in place		2,196		2,302		2,407		
Right-of-use asset, net		28		55		96		
Goodwill and other intangibles		5,675		5,809		5,942		
Other assets		1,607		1,577		1,952		
Total assets	\$	108,171	\$	104,706	\$	95,629		
Liabilities and Equity								
Liabilities:		45 555		10.011		40.040		
Unpaid losses and loss adjustment expenses	\$	15,555	\$	12,344	\$	10,843		
Unearned premium		15,645		15,667		10,781		
Reinsurance balances payable		13		90		13		
Accrued expenses		2,256		2,852		1,293		
Notes payable		25,249		25,612		25,977		
Defined benefit plan unfunded liability		1		-		339		
Operating lease liability, net		34		298		434		
Other liabilities		519		691		559		
Total liabilities		59,271		57,554		50,237		
Marranina Fauitu								
Mezzanine Equity:								
Preferred stock, without par value								
Additional paid-in capital (Preferred Stock)		5,227		5,227		5,227		
Stockholders' Equity:								
Common stock, \$0.01 par value ²		21		21		21		
Treasury stock		(283)		(210)		(210)		
Additional paid-in capital		16,913		16,591		16,604		
Unearned employee stock ownership plan shares		(1,421)		(1,421)		(1,624)		
Retained earnings		28,976		27,957		26,785		
Accumulated other comprehensive income (loss), net of ta	X	(1,236)		(1,714)		(2,110)		
Noncontrolling interest		702		701		699		
Total equity		48,899		47,153		45,391		
Total liabilities and equity	\$	108,171	\$	104,706	\$	95,629		

- 1. 1,000,000 shares authorized, 550,000 shares issued and outstanding.
- $2. \quad 10,000,000 \ shares \ authorized, 2,057,614, 2,044,149, and 2,044,149 \ issued \ and \ outstanding, \ respectively.$

Exhibit 5: Consolidated Statements of Earnings and Comprehensive Earnings

Forge Group, Inc. and Subsidiaries

Consolidated Statements of Earnings and Comprehensive Earnings

	Fo	r the 3 mo	For the 6 months ended					
		e 30,	June 30,		June 30.		June 30,	
		025	2024		2025		2024 (unaudited)	
(dollars in thousands)	(una	ıdited)	(unaudited)	(unaudited)		(
Revenues								
Net premiums earned	\$	7,703	\$ 5,143	\$	14,771	\$	9,803	
Income from real estate held for investment		546	546		1,092		1,102	
Net investment income		461	411		944		805	
Net realized investment gains		(2)	(344)		(21)		(339)	
Net unrealized gains on equity securities		482	(23)		226		347	
Service fee and other income (expense)		(9)	16		44		18	
Total revenues		9,182	5,750		17,055		11,735	
Expenses								
Losses and loss adjustment expenses		4,229	2,894		8.531		5.852	
Policy acquisition costs and other operating expenses		2,857	2,583		6,019		4,923	
Depreciation and amortization		296	296		592		592	
Real estate operating expense		32	44		79		99	
Interest expense on debt		275	284		551		568	
Lease expense		52	53		99		105	
Sublease income		(28)	(43)		(62)		(86)	
Total expenses		7,713	6,111		15,809		12,053	
Income (loss) before income taxes		1,468	(361)		1,246		(318)	
Income tax expense (benefit)		13	13		(7)		37	
Net income (loss)		1,455	(374)		1,253		(355)	
Net loss (gain) attributable to noncontrolling interest		5	1	-	(1)		2	
Net income (loss) attributable to Forge Group, Inc.		1,460	(373)		1,252		(353)	
Other comprehensive income (loss), net of tax								
Unrealized gains (losses) on AFS securities, net of tax		261	(9)		478		6	
Reclassification adjustment for losses (gains) included in net income		_	38		-		36	
Total other comprehensive income (loss), net of tax		261	29		478		42	
Total comprehensive income (loss)		1,716	(345)		1,731		(313)	